



SHOWROOM SALES CONSULTANT MELBOURNE

About the role

We are seeking a candidate who is passionate about furniture, interior design and the highest levels of customer service to join our vibrant and supportive team. The role is a full time position with the opportunity to develop a professional career within the Architectural & Design industry. As a market leader within the furniture design industry you will have the opportunity to work alongside Australia's leading Architects and Interior Designers.

Desired skills & experience

- A passion for high end design and the interiors / architecture industry
- Exceptional verbal and written communication
- Highly organised and self-motivated
- Able to apply a common sense commercial approach to problem solving
- Exceptional attention to detail
- Ability to work in a team environment and autonomously
- Must be able to work Saturdays
- Must have the right to live and work in Australia

Primary responsibilities

- Greeting, assisting and inspiring our Showroom clients
- Establishing and building strong relationships with existing clients and create new business opportunities
- Preparing design drawings, client presentations and pricing information
- Actively support and promote Hub's key brands and suppliers
- Working effectively in a small team

About us

- Competitive pay rates & attractive commission structure
- Great staff discount across our products
- Recognition and rewards for outstanding performance
- Excellent training and professional development
- A vibrant, fast paced and fun work environment within a supportive team.
- Career potential & growth

Hub Furniture Lighting Living is a privately owned family company with showrooms and offices in Melbourne & Sydney. We are proud to represent the very best international brands exclusively in the Australian market. We offer high-end products in furniture, lighting, flooring and accessories including art and sculptural objects. We are recognised for our friendly and approachable staff and for providing a retail environment that is welcoming and creative. Our position in the market is at the highest level and our team is expected to strive to always improve our benchmarks.

If this is you, apply now by sending your CV and a cover letter describing why you think you would be a perfect candidate.